

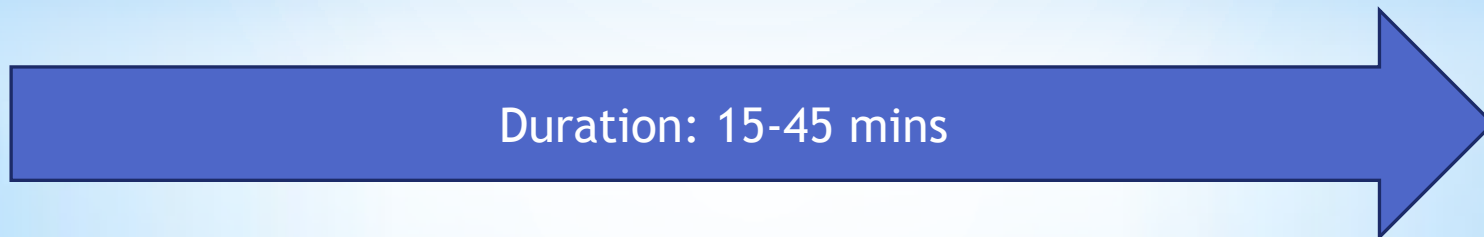
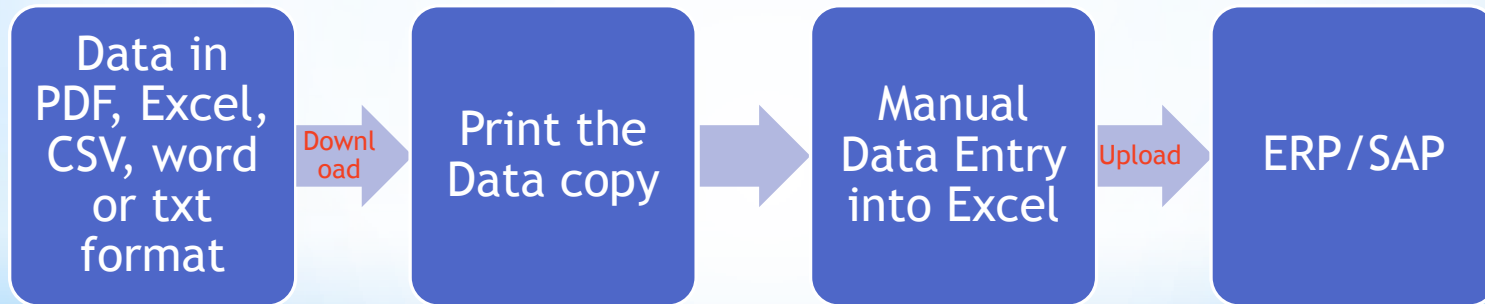


Data Punching Automation



Traditional Data Punching Process

Order Punching/Expiry Punching/Secondary Sales Punching



Challenges in Traditional Data Punching Process

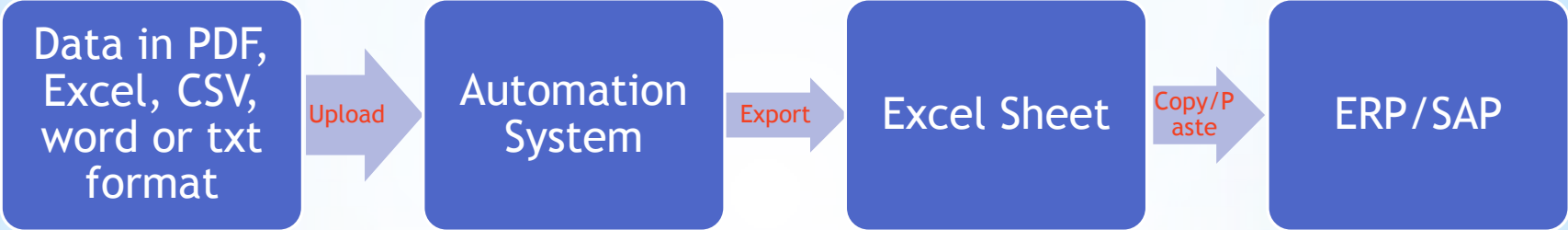


- Time Consuming
- Labour Intensive (requires data operators)
- Human Errors
- Difficult to remember product codes
- Extra Efforts for closing month
- Slow server issues
- Slow customer service
- Usage of multiple SAP clients
- No updates on targets to Sales team

Data Punching Automation System



Order Punching/Expiry Punching/Secondary Sales Punching



Duration: 30-60 seconds

Benefits



- Time Saving (95% time reduction)
- Requires less data operators
- No Human Errors
- Highly Efficient
- On time punching at closing time
- Fast customer service
- No need to remember product code
- Immediate understanding of target to be achieved for sales person at closing time
- Dynamic updating of format for stockist & products
- Avoid multiple SAP

Master



It will allow you to add/edit/delete Stockists and Product Details dynamically.

Dashboard

- Master
- Add Stockist
- Add Product
- Set Formats
- Stockist Order Details
- Order

View Stockist

Add Stockist Details

View Stockist Details

Search By

Stockist Name

Search For

Show

SR NO.	STOCKIST NAME	STOCKIST CODE	COMPANY	ACTION	
1	SANA MEDICAL AGENCIES	100953	LUPIN		
2	SRI SUBRAMANYA MEDICAL AGENCIES	100983	LUPIN		
3	KANAKADHARA MEDI SALES	110980	LUPIN		
4	VASU MEDICAL AGENCIES	101009	LUPIN		
5	JAYA SRI MEDICALS	100904	LUPIN		
6	SWASA PHAMRAM	107155	LUPIN		
7	LAMRIN MEDISYS	111313	LUPIN		

Order-Punch-in



Consider Following file needs o be punched. It contains 356 lines of order.

KEIMED PRIVATE LIMITED											
H NO : 7-2-B 19 & 20, BLOCK -2, WARD-7,SANATHNAGAR HYD. CIN : U72200AP2000PTC033837 PAN:AABCK4532F											
PURCHASE ORDER											
Date: 02/08/2016						Page:1					
Name : MEDICARE						Order Date: 02/08/2016					
Order No.: 80185											
Company	Itemcode	Item Name	Pack	Qty	F.qty	Tax%	Dis%	Rate	Mrp	Value	
Category: LUPIN PH	FOR0089	FORMOFLO 125 TRANSHALER	1	10	0	5.00	0.00	246.74	354.00	2467.40	
	P210001	P2-I TAB 10'S	10	10	0	5.00	0.00	53.83	78.50	538.30	
Category: LUPIN PH	CAPSULE										
	ABF0001	ABFLO 100MG CAPS	10	240	0	5.00	0.00	61.03	89.00	14647.20	
	BUD0056	BUDAMATE 100 TRANSCAP	1	20	0	5.00	0.00	86.04	123.50	1720.80	
	BUD0052	BUDAMATE 200 TRANSCAP	1	100	0	5.00	0.00	121.57	174.50	12157.00	
	BUD0053	BUDAMATE 400 TRANSCAPS	1	60	0	5.00	0.00	150.12	215.50	9007.20	
	BUD0036	BUDATE 200MG TRANSCAPS	1	20	0	5.00	0.00	59.47	86.00	1189.40	
	BUD0040	BUDATE 2ML FORTE TRANSPULES	1	42	0	5.00	0.00	10.92	25.00	458.64	
	BUD0034	BUDATE 2ML TRANSPULES	1	63	0	5.00	0.00	8.29	20.50	522.27	
	DUL0008	DULOT 20MG CAP	10	40	0	5.00	0.00	56.92	83.00	2276.80	
	ESI0015	ESIFLO 100 TRANSCAP	1	20	0	5.00	0.00	90.91	130.50	1818.20	
	ESI0014	ESIFLO 500 TRANSCAPS 30S	1	20	0	5.00	0.00	215.96	310.00	4319.20	
	FOR106	FORMOFLO 250 TRANSCAPS 30S	1	40	0	5.00	0.00	180.78	259.50	7231.20	
	HAR0020	HARTY CAP	10	60	0	14.50	0.00	58.64	90.00	3518.40	
	HAR0072	HARTY D LIGHT CAPS	10	20	0	14.50	0.00	85.00	130.50	1700.00	
	KAT0004	KATADOL CAPS	10	40	0	5.00	0.00	54.68	78.50	2187.20	
	LUM0049	LUMENAC 600MG CAP	10	20	0	5.00	0.00	138.93	180.50	2778.60	
	LUP0210	LUPIFIT CAP	10	60	0	14.50	0.00	81.45	125.00	4887.00	
	LUP0179	LUPIKRILL 500MG CAP	10	20	0	14.50	0.00	117.28	180.00	2345.60	
	LUP0219	LUPILA D 10MG CAP	10	10	0	5.00	0.00	75.24	108.00	752.40	
	LUP0164	LUPIRTIN 100MG CAP	10	40	0	5.00	0.00	54.68	78.50	2187.20	
	MAT0006	MATILDA PLUS CAPS	10	40	0	5.00	0.00	61.65	88.50	2466.00	
	PRE0535	PREGADOC PLUS CAP	10	10	0	5.00	0.00	74.19	106.50	741.90	
	PRF0009	PREGASTAR 75MG CAP	10	40	0	5.00	0.00	79.20	115.50	3168.00	

Order Punch-in



Step 1: Click on stockist order details, select stockist name, put the order number and upload the file sent by stockist. Click on Save.

Dashboard

- Master
- Stockist Order Details**
- Order

Add Stockist Order Details

Stockist Details

Stockist Name

MEDICARE

Order Number

545454

Stockist Code

110569

Order Date

09/06/2016

Select File

Choose File LUPIN PO 6.8.16.xls

Choose File No file chosen



Add More Files

Save

Cancel

Order Punch-in



Step 2: Cross check the values in text box of the quantity and click on save again. Click on Export to excel.

348	VALENT 160MG TAB	<input type="text" value="20"/>	Box Pack=Not Available	Round Up Acc Box Qty	404271	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
349	VALENT 40MG TAB	<input type="text" value="20"/>	Box Pack=Not Available	Round Up Acc Box Qty	402704	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
350	VALENT 80 MG TAB	<input type="text" value="150"/>	Box Pack=Not Available	Round Up Acc Box Qty	402705	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
351	VOBIT 0.3MG TAB	<input type="text" value="20"/>	Box Pack=10	Round Up Acc Box Qty	503182	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
352	VOBIT M 0.2MG TAB	<input type="text" value="20"/>	Box Pack=10	Round Up Acc Box Qty	504562	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
353	VOBIT M 0.3MG TAB	<input type="text" value="20"/>	Box Pack=10	Round Up Acc Box Qty	503181	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
354	VOBIT-0.2MG TAB	<input type="text" value="20"/>	Box Pack=10	Round Up Acc Box Qty	503182	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
355	YAMINI LS TAB	<input type="text" value="10"/>	Box Pack=Not Available	Round Up Acc Box Qty	503180	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>
356	YAMINI TAB	<input type="text" value="20"/>	Box Pack=1	Round Up Acc Box Qty	504712	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="button" value="X"/>

Export To Excel

Cancel

Order Punch-in



Step 2: Open the excel file and copy the required fields to be punched in the company's SAP/ERP .

OR Export the file directly to ERP.

The screenshot shows an Excel spreadsheet titled "MEDICARE_545454.xls [Compatibility Mode]". The spreadsheet has columns labeled A through J. The data is organized as follows:

	A	B	C	D	E	F	G	H	I	J
1										
2	Party Nam	Party Code	Product Name	Product Code	Quantity					
3										
4	MEDICARI	110569	A K T - 2 T	2323232	20					
5	MEDICARI	110569	A K T - 2 T	2323232	20					
6	MEDICARI	110569	A K T - 3 T	232323	750					
7	MEDICARI	110569	A K T - 3 T	232323	750					
8	MEDICARI	110569	A K T - 4 T	23232323	920					
9	MEDICARI	110569	A K T - 4 T	23232323	920					
10	MEDICARI	110569	AB-FLO S	503924	20					
11	MEDICARI	110569	AB-FLO S	503924	20					
12	MEDICARI	110569	ABFLO 10	212123	240					
13	MEDICARI	110569	ABFLO 10	212123	240					
14	MEDICARI	110569	AKURIT 3T	400573	20					
15	MEDICARI	110569	AKURIT 3T	400573	20					
16	MEDICARI	110569	AKURIT 4T	400573	120					
17	MEDICARI	110569	AKURIT 4T	400573	120					
18	MEDICARI	110569	ALMITY P	506347	40					
19	MEDICARI	110569	ALMITY P	506347	40					
20	MEDICARI	110569	AMBRICA	506009	10					
21	MEDICARI	110569	AMBRICA	506009	10					
22	MEDICARI	110569	AMIGOLD	400446	10					
23	MEDICARI	110569	AMIGOLD	400446	10					
24	MEDICARI	110569	AMIPACE	404978	20					
25	MEDICARI	110569	AMIPACE	404978	20					
26	MEDICARI	110569	APTIVATE	404101	112					
27	MEDICARI	110569	APTIVATE	404101	112					
28	MEDICARI	110569	ARZU 10M	500711	18					
29	MEDICARI	110569	ARZU 10M	500711	18					
30	MEDICARI	110569	ARZU 30M	500711	9					

Clients



- Atul Sales, Pune (Unichem)
- Kundan Pharmacon, Pune (Dr. Reddy's, USV)
- Suhani Enterprise, Pune (Cadila, Panacea)
- Nilesh Shinde, Bhiwandi (Lupin)
- PharmaCare Lagistics (Bhiwandi)

❖ Implementation in process - PAN INDIA

- Lupin India
- Eris Pharma



Thank You